

## Message Text

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PAGE 01 PRAGUE 02864 111004Z

13-12

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 EPA-04 OES-05 /029 W

----- 087252

R 101515Z NOV 75

FM AMEMBASSY PRAGUE

TO SECSTATE WASHDC 9144

AMEMBASSY STOCKHOLM

INFO USDOC WASHDC

UNCLAS PRAGUE 2864

COMMERCE FOR BEWT/EEAD

E.O. 11652: N/A

TAGS: BEXP, ETRD, BTRA (JONES, GERWYN), CZ, SW

SUBJ: TRAVEL OF CHEMICO AIR POLLUTION CONTROL CO. REPRESENTATIVE GERWYN JONES

1. MR. GERWYN JONES, LONDON-BASED REPRESENTATIVE OF U.S. SUPPLIER OF POLLUTION CONTROL TECHNOLOGY, CHEMICO, HAS BEEN INVOLVED IN CLOSE NEGOTIATIONS WITH CZECHOSLOVAKS FOR NEARLY A YEAR TO SUPPLY GAS DESULPHURIZATION SYSTEM FOR TWO LARGE POWER STATIONS UNDER CONSTRUCTION IN NORTHERN BOHEMIA. DURING THIS TIME, EMBASSY HAS WORKED CLOSELY WITH JONES AND HIS FIRM AND HOLDS BOTH IN HIGH REGARD.

2. JONES INFORMS US THAT CHEMICO IS KEENLY INTERESTED IN BIDDING ON AIR POLLUTION CONTROL CONTRACT WHICH WILL APPARENTLY BE LET IN NEAR FUTURE FOR MAJOR STEEL COMPLEX TO BE CONSTRUCTED IN SWEDEN, KNOWN AS "NORRBOTTENS - PROJECT 80". IN PURSUIT OF FURTHER INFORMATION ON THIS PROJECT, JONES PAID HURRIED VISIT TO SWEDEN LAST WEEK BUT BECAUSE OF SHORTAGE OF TIME WAS UNABLE TO CALL ON EMBASSY STOCKHOLM FOR ADVICE. HE WILL BE RETURNING TO STOCKHOLM IN ABOUT TWO WEEKS TO FOLLOW UP ON EARLIER VISIT, HOWEVER, AND WOULD BE GRATEFUL FOR OPPORTUNITY TO CALL ON EMBASSY COMMERCIAL OFFICERS AT THAT TIME FOR ASSISTANCE IN MAKING APPOINTMENTS WITH APPROPRIATE OFFICIALS IN SWEDISH INDUSTRY AND GOVERNMENT WHO ARE RESPONSIBLE FOR NORRBOTTENS PROJECT.

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3. ACCORDING TO JONES, CHEMICO SYSTEM IS ONLY ONE OF ITS KIND WITH TECHNICAL PARAMETERS AND CAPACITY TO HANDLE PROJECT OF THIS SIZE. FOR REASONS WHICH ARE UNCLEAR TO HIM, SWEDES ARE APPARENTLY TURNING FOR OFFERS FIRST TO WEST GERMAN AND AUSTRIAN SUPPLIERS OF AIR POLLUTION CONTROL TECHNOLOGY. SO, DESPITE CHEMICO'S ALLEGED BETTER TECHNOLOGY, HE EXPECTS SOME RESISTANCE TO CHEMICO INTEREST IN PROJECT AT THIS STAGE AND FOR THIS REASON HOPES EMBASSY CAN BE OF SOME ASSISTANCE TO HIM.

4. JONES' BUSINESS ADDRESS IN U.K. IS:

CHEMICO  
CHEMICAL CONSTRUCTION (G.B.) LIMITED  
REGAL HOUSE  
TWICKENHAM MIDDLESEX TW1 3QJ  
ENGLAND  
(TELEX: 21668)

EMBASSY MAY WISH TO CONTACT JONES DIRECTLY BEFORE HIS DEPARTURE FOR SWEDEN, IF THERE ARE SPECIFIC PROBLEMS OR INFORMATION OF WHICH HE SHOULD BE AWARE. PERRY

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## Message Attributes

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**Copy:** SINGLE  
**Draft Date:** 10 NOV 1975  
**Decaption Date:** 01 JAN 1960  
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**Disposition Case Number:** n/a  
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**Disposition Event:**  
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